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17	STEPHANIE LUNA, SANDRA CAMPOS,	Case No. 23STCV09981					
18	and DEONTE SIMPKINS, individually and on	Case 140. 2551 C 4 07761					
	behalf of all others similarly situated,	DEFENDANT UNIVERSITY OF					
19	Plaintiffs,	SOUTHERN CALIFORNIA'S NOTICE					
20	r famuris,	OF MOTION AND MOTION TO STRIKE PURSUANT TO CODE OF CIVIL					
	VS.	PROCEDURE SECTION 436;					
21	UNIVERSITY OF SOUTHERN	SUPPORTING MEMORANDUM OF POINTS & AUTHORITIES					
22	CALIFORNIA,	FOINTS & AUTHORITIES					
	,	Judge: Kenneth Freeman					
23	Defendant.	Dept.: 014					
24		Date: March 27, 2024 Time: 11:00 A.M.					
		Action Filed: May 4, 2023					
25		•					
26		CLASS ACTION COMPLAINT					
20		[Notice of Demurrer and Demurrer, and					
27		Declaration of Megan McCreadie in Support					
28		of Demurrer and Motion to Strike filed					
20		concurrently herewith]					

#### **NOTICE OF MOTION TO STRIKE AND MOTION**

PLEASE TAKE NOTICE that, on March 27, 2024, at 11:00 a.m., or as soon thereafter as counsel may be heard, in Department 014 of the above-entitled Court, located at 312 North Spring Street, Los Angeles, CA 90012, pursuant to California Code of Civil Procedure section 436, defendant University of Southern California ("the University" or "USC") will and hereby does respectfully move this Court to strike certain allegations in the First Amended Class Action Complaint.

Specifically, the University moves to strike the following allegations regarding general, subjective advertising statements and about educational quality on the basis that (i) these statements are non-actionable puffery and/or (ii) are non-actionable under the educational malpractice doctrine:

- 1. Paragraph 2, lines 8–9, reading: "the same quality field experience."
- 2. Paragraph 30, lines 1–4, reading: "Our curriculum places a strong emphasis on the science of social work and preparing graduates to become leaders within the profession. Social Work students at USC receive the most up-to-date education because we are a top-tier research institution."
- 3. Paragraph 38, lines 4–7, reading: "Same quality field experience," and "You will form real connections with distinguished faculty who are leaders in social work."
- 4. Paragraph 42, lines 27–28, reading: "give[] you the opportunity to earn the same quality education on-campus students receive."
- 5. Paragraph 42, lines 1–3, reading: "Many students find the experience even more interactive and fulfilling than a traditional classroom," and "an accredited online MSW from USC will carry significant value in any organization's hiring and advancement decisions."
- 6. Paragraph 47, lines 1–3, reading: "All of our courses are taught by distinguished USC faculty whose research and teaching have made them leaders in their respective fields" and "taught by our award-winning faculty."
- 7. Paragraph 48, lines 8–9, reading: "give[] you the opportunity to earn the same quality education on-campus students receive."
- 8. Paragraph 49, lines 15–16 and 19–20, reading: "The courses in the online MSW@USC program are designed and led by distinguished USC faculty whose research and teaching have made them leaders in their respective fields," and "their research and teaching skills have made them leaders in their respective fields."
- 9. Paragraph 50, lines 24–25 and 1, reading: "rigorous curriculum" and "elite, private research institution."

1					TABLE OF CONTENTS	Page		
2	I. INTRODUCTION							
3	II.	BACKGROUND AND ALLEGED FACTSLEGAL STANDARD						
4	III.							
5	IV.	ARGU	ARGUMENT					
6		A.	Certain Challenged Marketing Statements Are Non-Actionable					
7			1.	Puffe	ry Cannot Give Rise to False Advertising Claims	9		
8				(a)	Statements of "Quality" Are Non-Actionable Puffery	10		
9				(b)	General, Subjective Statements Are Non-Actionable Puffery	12		
<ul><li>10</li><li>11</li></ul>			2.		nents about the "Quality" of USC's MSW Education Also Are Actionable under the Educational Malpractice Doctrine	13		
12		B.			ek Standing to Assert an Unruh Act Claim Based on Veteran			
13			Veter	s, and A ans Sho	ny Allegations Regarding Purported Discrimination against ould Be Stricken	15		
14	V.	CON	CLUSI	ON		16		
15								
16								
17								
18								
19								
20								
21								
22								
23								
24								
25								
26								
27								
28								

# **TABLE OF AUTHORITIES**

2	Page(s)
3	STATE CASES
4	Angelucci v. Century Supper Club (2007) 41 Cal.4th 160
5 6	Caliber Bodyworks, Inc. v. Superior Court (2005) 134 Cal.App.4th 3658
7	Chevlin v. Los Angeles Community College Dist. (1989) 212 Cal.App.3d 38214
9	Clauson v. Superior Court (1998) 67 Cal.App.4th 12539
10 11	Consumer Advocates v. Echostar Satellite Corp. (2003) 113 Cal.App.4th 135113
12 13	Demetriades v. Yelp, Inc. (2014) 228 Cal.App.4th 294
14	Midpeninsula Citizens for Fair Housing v. Westwood Investors (1990) 221 Cal.App.3d 137715
15 16	Osborne v. Subaru of America, Inc. (1988) 198 Cal.App.3d 64610
17 18	People v. Johnson & Johnson         (2022) 77 Cal.App.5th 295
19	Peter W. v. S.F. Unified School District (1976) 60 Cal.App.3d 81414
20 21	PH II, Inc. v. Superior Court (1995) 33 Cal.App.4th 1680
22	Skinner v. Ken's Foods, Inc. (2020) 53 Cal.App.5th 938
23 24	Wells v. One2One Learning Foundation (2006) 39 Cal.4th 1164
25 26	White v. Square, Inc. (2019) 7 Cal.5th 101916
27	
28	

1	FEDERAL CASES
2 3	Anunziato v. eMachines, Inc. (C.D. Cal. 2005) 402 F.Supp.2d 113311, 13
4	Oestreicher v. Alienware Corp. (N.D. Cal. 2008) 544 F.Supp.2d 964
5	In re Sony Grand Wega KDF-E A10/A20 Series Rear Projection HDTV Television Litigation
7	(S.D. Cal. 2010) 758 F.Supp.2d 107710, 11
8	Southland Sod Farms v. Stover Seed Co. (9th Cir. 1997) 108 F.3d 1134
9	STATE STATUTES
10	Civ. Code, § 52
11 12	Code Civ. Proc., § 4369
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	

# **MEMORANDUM OF POINTS & AUTHORITIES**

# I. <u>INTRODUCTION</u>

USC's concurrently-filed Demurrer explains why Plaintiffs' Unruh Act claim, claim for unjust enrichment, and certain CLRA and FAL claims should be dismissed. But all of Plaintiffs' claims alleging misrepresentation rely, in part, on overbroad and non-actionable theories that should be stricken. Under well-established California law, Plaintiffs' allegations about the differing "quality" of USC's online and in-person Master of Social Work ("MSW") programs or differing "quality" of the clinical outplacement programs are based on non-actionable puffery. Likewise, Plaintiffs' theories that they were misled by statements that USC is an "elite" institution or that the MSW program offers a "rigorous curriculum" are based on non-actionable puffery.

Even if the statements about the quality of a student's education and experience in the online MSW program were not puffery, Plaintiffs' allegations should still be stricken under California's educational malpractice doctrine. California law bars claims that require courts to judge the "educational quality" of a school's education or programs. (*Wells v. One2One Learning Foundation* (2006) 39 Cal.4th 1164, 1210-1212.) Plaintiffs' allegations about the quality of the online MSW program as compared to the quality of the in-person program would require just that kind of barred inquiry.

Finally, even if the Court were to overrule USC's Demurrer on Plaintiffs' Unruh Act claim, Plaintiffs' allegations about discrimination based on veteran status must be stricken for the simple reason that none of the Plaintiffs alleges that he or she is a veteran or suffered any discrimination as a result of veteran status. Because Plaintiffs lack standing to bring a claim regarding discrimination against veterans, allegations about such discrimination must be stricken.

#### II. BACKGROUND AND ALLEGED FACTS

The general background of this case is described in USC's Demurrer. As relevant here, in 2010, USC launched a new method of social-work education: a fully online MSW program. (See First Amended Class Action Complaint ("FAC") ¶ 1.) Unlike in-person students, students enrolling online can attend classes from anywhere and then complete the clinical requirements for their degree with a combination of remote work and placement with an organization located

wherever the student resides. (See id. ¶¶ 34, 80.) Classes consist of both live, online instruction and pre-recorded content. (See id. ¶ 74.) With this increased flexibility, USC has been able to offer its masters-level education to a greater number of aspiring social workers. (Id. ¶¶ 86-87.)

Plaintiffs allege that USC marketed the online program as an "opportunity to earn the same quality education on-campus students receive." (FAC ¶ 48.) According to Plaintiffs, on the School of Social Work website, USC describes the online and in-person programs as the "same," using descriptions like "same curriculum," "same career development services," and "same quality field experience." (*Id.* ¶ 38.) Plaintiffs allege that USC also touted the online program as being part of an "elite, private research institution," with the School of Social Work's "rigorous curriculum" and "award-winning faculty." (*Id.* ¶¶ 47, 50.)

Plaintiffs, three online MSW program graduates, have brought this putative class action claiming violations of California's Unfair Competition Law ("UCL"), False Advertising Law ("FAL"), Consumer Legal Remedies Act ("CLRA"), and unjust enrichment on the theory that they were misled into thinking that the online MSW program was the "same" as the in-person program, when, they allege, the two programs were different in certain respects. (See FAC ¶ 19, 137, 156, 175.) Plaintiffs allege that they are individuals of color, and that USC violated the Unruh Act by targeting people of color and veterans, in particular, for enrollment in the online program, which they allege is "inferior" to the in-person program. (*Id.* ¶ 134, 136, 137, 156, 175.)

For the reasons set forth in USC's Demurrer, Plaintiffs have failed to plead viable causes of action under the Unruh Act and for unjust enrichment, and the CLRA and FAL causes of action of two Plaintiffs, Ms. Campos and Ms. Luna, are time-barred. As further explained below, regardless of how the Court rules on the Demurrer, the Court should strike those portions of Plaintiffs' claims that are not legally viable and are therefore irrelevant and prejudicial.

#### III. <u>LEGAL STANDARD</u>

"[I]n some cases a *portion* of a cause of action [is] substantively defective on the face of the complaint." (*PH II, Inc. v. Superior Court* (1995) 33 Cal.App.4th 1680, 1682, italics added.) A motion to strike is the "appropriate procedural device for challenging a portion of a cause of action." (*Caliber Bodyworks, Inc. v. Superior Court* (2005) 134 Cal.App.4th 365, 385.)

Accordingly, under California Code of Civil Procedure section 436, a court has discretion to "[s]trike out any irrelevant, false, or improper matter asserted in any pleading," as well as "all or any part of any pleading not drawn or filed in conformity with the laws of this state, a court rule, or an order of the court." (Code Civ. Proc., § 436, subds. (a)-(b).)

When deciding a motion to strike, a court must read the allegations in the challenged complaint as a whole, in context, and assume all allegations are true. (*Clauson v. Superior Court* (1998) 67 Cal.App.4th 1253, 1255.)

# IV. ARGUMENT

# A. <u>Certain Challenged Marketing Statements Are Non-Actionable.</u>

# 1. Puffery Cannot Give Rise to False Advertising Claims.

Plaintiffs cannot base their deceptive marketing claims on general statements of opinion, such as statements touting the "quality" of the online MSW program or its "rigorous curriculum." (See FAC ¶¶ 2, 30, 38, 42, 47, 48-50, 56, 60, 161, 184.) Such "general, subjective" statements are non-actionable puffery. (See *Demetriades v. Yelp, Inc.* (2014) 228 Cal.App.4th 294, 311.) To the extent Plaintiffs' claims rely on generic, subjective descriptions of the online MSW program or its "quality," those allegations should be stricken from the Complaint.

To prevail on false advertising claims under the CLRA, UCL, and FAL, Plaintiffs must prove that USC's advertisement of its online MSW program was likely to deceive members of the public. (See *People v. Johnson & Johnson* (2022) 77 Cal.App.5th 295, 318-319; *Skinner v. Ken's Foods, Inc.* (2020) 53 Cal.App.5th 938, 948.)<sup>1</sup> In determining whether there is a likelihood of deception, courts view the challenged advertisement from the vantage point of the "reasonable"

<sup>&</sup>lt;sup>1</sup> As explained in USC's Demurrer, Plaintiffs' unjust enrichment and Unruh Act claims should be dismissed in their entirety. But even if the Court overrules the Demurrer, Plaintiffs cannot base their unjust enrichment or Unruh Act claims on non-actionable puffery. USC's advertising statements could be relevant to the unjust enrichment and Unruh Act claims only on the theory that the challenged statements amount to deceptive advertising. "[G]eneral, subjective" advertising statements are non-actionable puffery because they are unlikely to deceive consumers, and Plaintiffs' allegations regarding such puffery should therefore be stricken, whether pertaining to the CLRA, UCL, FAL, unjust enrichment, or Unruh Act claims.

consumer" in the target audience, here, college graduates potentially interested in graduate-level social work education. (See *Johnson & Johnson*, *supra*, 77 Cal.App.5th at p. 319.)

"The primary evidence of likelihood of deception is the challenged advertisement or practice itself." (*Ibid.*) False statements of *fact* that are quantifiable or relate to specific or absolute characteristics of a product or service may induce consumer reliance and deceive consumers. (See *Demetriades*, *supra*, 228 Cal.App.4th at p. 311.) In contrast, because a reasonable consumer is unlikely to rely on or be deceived by general, subjective opinions, such statements constitute non-actionable puffery and cannot support a false advertising claim. (*Ibid.*)

#### (a) Statements of "Quality" Are Non-Actionable Puffery.

California courts have held that statements of "quality" are non-actionable: "Sellers are permitted to 'puff' their products by stating opinions about the quality of the goods so long as they do not cross the line and make factual representations. . . ." (*Osborne v. Subaru of America, Inc.* (1988) 198 Cal.App.3d 646, 660 fn.8.) Accordingly, USC's statements comparing the "quality" of the online program's education, field experience, or classroom instruction to that of the in-person program are not actionable. (See FAC ¶ 2, 38, 42, 48, 56, 60, 161, 184.)

Because statements about quality are inherently subjective, courts repeatedly have concluded that advertisements about the quality of a product are non-actionable puffery. For example, in *In re Sony Grand Wega KDF-E A10/A20 Series Rear Projection HDTV Television Litigation* (S.D. Cal. 2010) 758 F.Supp.2d 1077, the plaintiffs brought claims under the CLRA, UCL, and FAL alleging that defendant Sony misled consumers by claiming its televisions "were of 'high,' 'superior,' and 'excellent' quality [and] that the televisions offered a picture quality far superior to that offered by standard televisions." (*Id.* at p. 1088.) The court dismissed all of the claims "because the alleged misrepresentations [were] nothing more than mere puffery." (*Id.* at p. 1089.) The court reasoned that the plaintiffs had "not alleged that Sony made any misstatements about absolute characteristics of the televisions." (*Ibid.*) Likewise, in *Oestreicher v. Alienware Corp.* (N.D. Cal. 2008) 544 F.Supp.2d 964, the plaintiffs brought claims under the UCL and FAL, as well as for fraud and unjust enrichment, because a laptop manufacturer advertised its products as, among other things, having "superb, uncompromising quality." (*Id.* at

p. 973.) The court held that the "generalized and vague statements of product superiority . . . are non-actionable puffery," and dismissed the claims because the court was "not . . . able to glean any false statements of fact from plaintiff's complaint." (*Ibid.*) Finally, in *Anunziato v. eMachines*, *Inc.* (C.D. Cal. 2005) 402 F.Supp.2d 1133, the court concluded that plaintiffs could not base UCL and FAL claims on the defendant's assertions about the quality of its computers because "the word 'quality' is non-actionable puffery." (*Id.* at p. 1140.)

Plaintiffs' Complaint nevertheless is larded with allegations referencing USC's alleged statements as to the "quality" of the online MSW program. Plaintiffs allege, for example, that USC advertised that the online MSW program provided an "opportunity to earn the same quality education on-campus students receive." (FAC ¶¶ 42, 48; see also *id.* ¶ 161.) They also allege that USC represented the online MSW program as having the "same quality field experience" as the in-person program. (Id. ¶¶ 2, 38, 184; see also *id.* ¶ 56.) As a final example, Plaintiffs allege that "in contrast to the representations made by USC to the public and its students, USC's online MSW program offers classroom instruction that is . . . categorically inferior to, USC's in-person MSW classroom instruction." (Id. ¶ 60.)

Any such advertising statements about the "quality" of the online MSW program's education, field experience, and classroom instruction are not actionable and should be stricken. (See FAC ¶ 2, 38, 42, 48, 56, 60, 161, 184.) The "quality" of a student's education, field experience, or classroom instruction is not an absolute characteristic that can be objectively quantified, and reasonable students invariably will have differing views as to the "quality" of any particular aspect of their education or clinical placements. USC's assertion that the online MSW program provides the same quality education, field experience, and classroom instruction as its inperson MSW program is a subjective and general opinion, and such statements are quintessential, non-actionable puffery. (*In re Sony Grand Wega, supra*, 758 F.Supp.2d at p. 1089 ["Vague or

general, and intangible descriptors, like "quality," such allegations similarly are not actionable.

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"Generalized, vague, and unspecified assertions" such as these, however, also "constitute 'mere puffery' upon which a reasonable consumer could not rely, and hence are not actionable." (Anunziato, supra, 402 F.Supp.2d at p. 1139.) Puffery involves "exaggerated advertising, blustering, and boasting" upon which a reasonable consumer would not rely or, generally, "product superiority claims that are vague or highly subjective." (Southland Sod Farms v. Stover Seed Co. (9th Cir. 1997) 108 F.3d 1134, 1145.) For example, in Consumer Advocates v. Echostar Satellite Corp. (2003) 113 Cal.App.4th 1351, the Second District Court of Appeal found that the advertising phrases "crystal clear" and "CD quality" were not actionable under the CLRA, FAL, or UCL. (Id. at p. 1361.) The court explained that the statements were "not factual representations" but instead were "boasts, all-but-meaningless superlatives . . . which no reasonable consumer would take as anything more weighty than an advertising slogan." (Ibid.)

So too here. The statements set out above—regarding "preparing graduates to become leaders" through a "fulfilling" and "rigorous" curriculum at an "elite" university—while true, are obvious (and perfectly appropriate) puffery. (See FAC ¶¶ 30, 38, 42, 47, 49, 50, 56.) Praise for the program as "top-tier" and of "significant value" to future employers are general, subjective opinions. As in *Consumer Advocates*, statements of this nature are non-actionable superlatives that are not likely to deceive any reasonable consumer. (*Consumer Advocates*, *supra*, 113 Cal.App.4th at p. 1361; see also *Anunziato*, *supra*, 402 F.Supp.2d at p. 1140.) They should be stricken from the Complaint.

# 2. Statements about the "Quality" of USC's MSW Education Also Are Non-Actionable under the Educational Malpractice Doctrine.

Statements about the quality of the online MSW program's curriculum, field experiences, and classroom instruction are not only non-actionable puffery: they are independently non-actionable under the educational malpractice doctrine. That doctrine bars California plaintiffs from bringing claims that require a court to judge the "educational quality" of a school's education or programs. (See Wells, supra, 39 Cal.4th at pp. 1210-1212 [italics in original].) The doctrine is grounded in the commonsense recognition that "classroom methodology affords no readily acceptable standards of care, or cause, or injury," and therefore courts are ill equipped to

make subjective judgments about the relative quality of schools' educational offerings. (*Peter W. v. S.F. Unified School District* (1976) 60 Cal.App.3d 814, 824.)

Courts regularly apply the educational malpractice doctrine to dismiss, as a matter of public policy, claims that would require the court to evaluate the quality of education the plaintiff received. (See, e.g., *Chevlin v. Los Angeles Community College Dist.* (1989) 212 Cal.App.3d 382, 390 [extending the educational malpractice doctrine to a breach of contract claim because "[w]hether framed as a negligence or breach of contract theory the harm [the plaintiff] seeks to redress is the same"].) In *Wells v. One2One Learning Foundation, supra*, 39 Cal.4th 1164, for example, qui tam plaintiffs brought a lawsuit under the California False Claims Act alleging that a private charter school submitted false claims for state educational funds. (*Id.* at p. 1182.) While the California Supreme Court allowed the plaintiffs to bring claims for "objectively identifiable breaches" of law, the Court found that the educational malpractice doctrine barred plaintiffs' claims "[i]nsofar as [plaintiffs'] allegation [sought] to raise issues of the *quality* of education offered by the charter school defendants, or of the academic *results* produced." (*Id.* at pp. 1212–1213 [italics in original].) Claims regarding objective criteria were permissible because they did not require "judgments about pedagogical methods or the *quality* of the school's classes, instructors, curriculum, textbooks or learning aids." (*Ibid.* [italics added].)

Here, Plaintiffs repeatedly allege that they did not receive the "quality" of education, field experience, or classroom instruction that they were promised because they allegedly did not receive the "same quality" of education or field experience as in-person MSW students and received "inferior" classroom instruction. (See FAC ¶ 2, 38, 42, 48, 56, 60, 161, 184.) In order to evaluate these allegations, the Court or a jury would have no choice but to make subjective judgments about the program and its pedagogical methods. "Pedagogical science . . . is 'fraught with different and conflicting theories'[;] . . . moreover, educational success or failure 'is influenced by a host of factors,' both personal and external, 'which affect the pupil subjectively' and often are beyond the control of educators." (*Wells, supra*, 39 Cal.4th at p. 1211 [quoting *Peter W., supra*, 60 Cal.App.3d at p. 824].) Reasonable factfinders could, and almost certainly would, disagree on just how to value a pedagogical choice as "better" or "worse." Assessing the

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relative educational quality of the in-person and online MSW programs is precisely the type of inquiry that California courts are barred from undertaking under the educational malpractice doctrine.

Accordingly, in addition to being non-actionable puffery, the allegations regarding educational "quality" in Paragraphs 2, 38, 42, 48, 56, 60, 161 and 184, should be stricken because a claim requiring a court to evaluate an education's quality violates the educational malpractice doctrine.

#### В. Plaintiffs Lack Standing to Assert an Unruh Act Claim Based on Veteran Status, and Any Allegations Regarding Purported Discrimination against Veterans Should Be Stricken.

As explained in USC's Demurrer, Plaintiffs have failed to plead sufficient facts to support any Unruh Act claim, and USC denies Plaintiffs' allegations. But even if the Court were to overrule the Demurrer, and taking Plaintiffs' allegations as true, none of the Plaintiffs has alleged that he or she is a veteran. Plaintiffs therefore lack standing to bring an Unruh Act claim for intentional discrimination based on veteran status, and the allegations of veteran-status discrimination should be stricken. (See FAC at ¶¶ 137-193.)

In California, "the state Legislature has specifically conferred standing to sue under the Unruh Act upon the victims of the discriminatory practices and certain designated others, i.e. district or city attorneys or the Attorney General." (Midpeninsula Citizens for Fair Housing v. Westwood Investors (1990) 221 Cal. App.3d 1377, 1386 [italics added]; see also Civ. Code, § 52, subd. (c) [stating that only "the Attorney General, any district attorney or city attorney, or any person aggrieved" by alleged discriminatory conduct "may bring a civil action"].) A plaintiff pursuing an Unruh Act claim must allege an actual injury—"some 'invasion of the plaintiff's legally protected interests." (Angelucci v. Century Supper Club (2007) 41 Cal.4th 160, 175.) "In essence, an individual plaintiff has standing under the Act if he or she has been the victim of the defendant's discriminatory act." (*Ibid.*)

Here, no Plaintiff has alleged that he or she is a veteran, let alone that USC discriminated against him or her on the basis of veteran status. Plaintiffs allege that a graphic purportedly used by the School of Social Work includes a hypothetical veteran applicant described as likely to

enroll. (FAC ¶¶ 128–132.) They make no other specific claims about veterans, other than to surmise "on information and belief" that USC employs advertisements aimed specifically at veterans. (See *id.* ¶ 134.) Plaintiffs do not allege that they ever served in the military; nor do they allege that they were targeted for enrollment based on veteran status. Accordingly, none of the Plaintiffs was "aggrieved" by the alleged discrimination against veterans, and no Plaintiff has standing to assert an Unruh Act claim on the basis of veteran discrimination. (See Civ. Code, § 52, subd. (c); *White v. Square, Inc.* (2019) 7 Cal.5th 1019, 1025 ["[A] plaintiff cannot sue for discrimination in the abstract, but most actually suffer the discriminatory conduct." (citation omitted)].)

Accordingly, all allegations related to veterans or veteran-status discrimination should be stricken from the Complaint. (FAC ¶¶ 5, 11, 15, 18, 116, 126, 127, 128, 134, 135, 136, 200, 202, 204(a), 206, 235, 241(d), 245.)

#### V. <u>CONCLUSION</u>

For the foregoing reasons, USC respectfully requests that the Court grant its motion and strike:

- 1. Allegations regarding general, subjective advertising statements and statements about educational quality in Paragraphs 2, 30, 38, 42, 47, 48-50, 56, 60, 161, and 184 of the First Amended Class Action Complaint (as outlined above in the Notice of Motion);
- 2. Allegations regarding veterans or veteran-status discrimination—specifically, the words "veterans," "veteran status," and "status as veterans"—in Paragraphs 5, 11, 15, 18, 116, 126, 127, 128, 134, 135, 136, 200, 202, 204(a), 206, 235, 241(d), and 245 and Paragraph 4 of the Prayer for Relief on page 47 of the First Amended Class Action Complaint.

DATED: November 2, 2023 MUNGER, TOLLES & OLSON LLP

By: Din B. Li

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